MESSAGE FROM THE DEAN

Prof. Hema Date
Dean, Student Affairs
NITIE, Mumbai

NITIE has unexceptionally churned excellence in all domains of Post Graduate education ever since its inception and certainly, final placements for the class of 2020 were in line with the rich tradition of the yesteryears. As an institute, NITIE has never compromised on its mission of knowledge led productivity growth and the same has been upheld by the vast trust shown by recruiters in this season of placements. The unwavering spirit and continued endeavor of being a symbol of excellence have been the consistent reasons for the institute being ranked among the elite business schools of the country.

On behalf of the entire NITIE community, I would like to show my gratitude to the recruitment partners for their participation and continued trust shown in our faculty and future leaders of the country.
I am filled with immense pleasure as yet another successful season of final placements in NITIE for the class of 2020, comes to a close. The final placements season for the class of 2020 was remarkable as NITIE saw a diverse mix of companies spread across various domains and functions, offering niche roles to the students. As always, NITIE remained the choice of recruiters for Supply Chain, Operations, Consulting, BFSI and IT/Analytics roles.

This success couldn’t have been achieved without the stellar performance of the Class of 2020 batch who lived up to the high standards of NITIE. I would also like to express my gratitude to our Hon’ble Director and Dean, Student Affairs, all Faculty members & Placement team for their unwavering support. My earnest thanks to all the new and old recruiters who have shown faith in NITIE. Finally, appreciation is due to the student Placement committee and all staff of the Placement office who strived hard to achieve this feat.
FINAL PLACEMENT HIGHLIGHTS

- 121 Recruiters
- 58.24 LPA Highest Salary
- 130 PPOs
- 19 New Recruiters
- 20.88 LPA Average Salary

HIGHEST SALARY (INR)

- 22.0 LPA BFSI
- 31.2 LPA Consulting
- 32.8 LPA FMCG
- 23.1 LPA IT/Analytics
- 24.0 LPA Manufacturing
- 20.7 LPA Pharma-Healthcare
- 46.5 LPA Retail/E-commerce
- 58.2 LPA Others

AVERAGE SALARY (INR)

- 36.80 LPA
- 31.99 LPA
- 25.99 LPA
- 20.88 LPA

Overall Average
The strength of any program can be evaluated by the diversity of profile that is on offer, for the candidates. The diversity of roles that were available for the students stands as a testament to the fact that NITIE has one of the popular general management programs of the country. This year has seen a substantial increase in the number of first-time recruiters visiting the campus. The median compensation has increased to 19.81 LPA this year. This season saw the continuing strong-hold of the institute in the domain of supply chain and operations with 221 offers. Consulting and IT/Analytics were not far behind and their contribution remained overwhelming with 127 offers combined which accounts for 31% of the batch. Finance has developed a solid base at NITIE with a strong turnout of companies rolling out over 50 offers. Another positive trend was the increase in the number of companies offering General Management profiles. Coveted recruiters like ACT Fibernet, Axis Bank, IDFC First, Reliance Industries & RP-SG, offered roles in this domain to the candidates. EHS, Project Management and Manufacturing Management have now proven to be the unique specialty here at NITIE as the batch drew a plethora of recruiters and found its right stronghold.
BATCH OF 2020

NITIE, true to its legacy, draws talent from a multitude of work experience backgrounds. The Class of 2020 was a perfect blend of fresh graduates and experienced professionals. It was a set of students from diverse engineering backgrounds coming from prestigious institutes like IITs, NITs, BITS Pilani etc.

Batch Size
414 Students

Average Work Experience
17.67 Months

WORK EXPERIENCE SECTOR
- BFSI: 3%
- Consulting: 7%
- IT/Analytics: 29%
- Manufacturing: 30%
- Others: 31%

WORK EXPERIENCE (MONTHS)
- Freshers: 31%
- 0-12 Months: 13%
- 13-24 Months: 25%
- 25-36 Months: 20%
- >36 Months: 10%

SECTOR WISE INTERNSHIP SPLIT UP
- BFSI: 8%
- Consulting: 6%
- FMCG: 20%
- IT/Analytics: 5%
- Manufacturing: 31%
- Others: 12%
- Pharma & Healthcare: 7%
- Retail & E-Commerce: 11%
## PROMINENT RECRUITERS

### FMCG

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<tr>
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<td>Johnson &amp; Johnson</td>
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<td>Nivea</td>
<td>P&amp;G</td>
<td>RP-SG</td>
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### CONSULTING

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<tr>
<th>Accenture Digital</th>
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<th>Deloitte India</th>
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<td>GEP</td>
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<td>McKinsey</td>
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### MANUFACTURING

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<td>Titan</td>
<td>Ultratech Cements</td>
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# PROMINENT RECRUITERS

## RETAIL & E-COMMERCE

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<th>ABFRL</th>
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<td>Landmark</td>
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<td>Ninjacart</td>
<td>Ola</td>
<td>Oyo Rooms</td>
</tr>
<tr>
<td>Swiggy</td>
<td>Uber</td>
<td>Unacademy</td>
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## BFSI

- Aditya Birla Capital
- Axis Bank
- Edelweiss
- Fidelity Investments
- ICICI Bank
- IDFC First
- Kotak Mahindra Bank
- RBL Bank
- SUD Life
- Yes Bank

## IT / ANALYTICS

- Capgemini
- General Electric
- Google
- Genpact
- Hexaware
- IBM
- ITC Infotech
- Loadshare Networks
- o9 Solutions
- Polestar
- RBEI
- SAP Labs
- Sterlite Tech
- TCS
- Wipro

## PHARMA & HEALTHCARE

- Abbott
- Cipla
- Dr Reddy’s Laboratories
- GSK Pharma
# PROMINENT RECRUITERS

### OTHERS

<table>
<thead>
<tr>
<th>Company</th>
<th>Average Salary (INR)</th>
<th>Max Salary (INR)</th>
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<tr>
<td>ACT Fibernet</td>
<td>18.3</td>
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<td>Square Yards</td>
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<td>TATA Sky</td>
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<td>Tolaram Group</td>
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<tr>
<td>VSSI</td>
<td>23.1</td>
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</table>

**AVERAGE SALARY (In LPA)**

- BFSI: Average 18.3, Max 22
- Consulting: Average 19.4, Max 24
- FMCG: Average 26.5, Max 28
- IT/Analytics: Average 23.1, Max 20.7
- Manufacturing: Average 17.9, Max 58.2
- Others: Average 22.8, Max 26.1
- Pharma & Healthcare: Average 18, Max 46.5
- Retail & E-Commerce: Average 20.7, Max 26.1
PROMINENT RECRUITERS

ABInBev  Abbott  Aditya Birla  Accenture Digital  ACT  airtel

Amazon  Asian Paints  Ather  ATM  Capgemini  Castrol

Cipla  Cloudtail  Cognizant  Colgate-Palmolive  Dabur

Deloitte  Diageo  Dr. Reddy’s  Edelweiss  Exide  EY

Fidelity  Flipkart  GE  Google  Grofers

GEP  Coca-Cola  HUL  ICICI Bank  IDFC First Bank  ITC Limited

GSK  Johnson & Johnson  Kansai Nerolac Paints Limited  Kotak Mahindra Bank  KPMG

L’Oréal  MAERSK  M+  marico  McKinsey & Company  Mondelez International

Nestle  Beiersdorf  Ola  Optum  OYO  P&G

Philips  PwC  Reliance Industries Limited  RPG  Sap

Sterlite Tech  Tata Sky  Telenor Group  Uber  Vodafone  Yes Bank
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